



Customer Profile

Freund-Vector expands sales using existing resources with Infor XA



Facts at a glance

Products: Infor™ XA

Industry: Industrial Manufacturing

Country: USA

Channel Partner: TriMin Systems, Inc.

“Infor XA helps us meet our goal of increasing sales while maintaining a stable headcount by helping our employees to be more productive and efficient, and make more informed decisions on a real-time basis.”

—Keith Wenndt, procurement and assembly manager, Freund-Vector Corporation

About the company

For more than 40 years, Freund-Vector Corporation has been a world leader in the design, manufacturing and marketing of solid dosage processing equipment for the coating, granulating and drying of powders, granules, beads, and tablets for the pharmaceutical and healthcare industries. Product lines include tablet pan coaters, roll compactors, fluid bed granulators/coaters/dryers, and high shear granulators and automated process control systems. To learn more, visit www.freund-vector.com.

Challenges

- Partner with a technology provider capable of automating processes to meet unique business needs.
- Increase employee visibility by functional area, role, and individual to drive company-wide productivity and efficiency.
- Accommodate customer-specific product needs driving unique BOMs (bill of material), routings, and workflows.
- Reduce errors and speed up paper flow on shop floor.

Benefits

- Supported company growth with a scalable system.
- Increased employee productivity by creating electronic folders to capture all relevant information by customer, order, and project.
- Improved key business visibility by customer.
- Increased value to customers by freeing up employee time using electronic workflows.
- Enhanced ability to go green by reducing reliance on paper and improving overall business and system quality.

“Infor XA allows our employees to concentrate on data critical to their decision making without all the clutter of unnecessary fields of information. This dramatically increased employee efficiency and productivity.”

—Galen Brendes, information technology manager, Freund-Vector Corporation

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