



Customer Profile

Husky Corporation capitalizes on process improvement with Infor XA



Facts at a glance

Products: Infor® XA

Industry: Industrial Manufacturing

Country: US

Partner: TriMin Systems

“Husky started with Infor XA in 1986. We feel as though we’ve ‘grown-up’ with the solution. As each new wave of business process improvement comes along, Infor XA’s system tools and applications are ready for us to use in our business.”

—Paul DuPont, IT Manager,
Husky Corporation

About the company

Headquartered in Pacific, Missouri, Husky is committed to providing petroleum-dispensing products that exceed customer needs and expectations. Husky provides technology solutions from hose to nozzle, serving the US market with a network of distributors in every state, and offers international distribution, as well. Husky is known for its line of nozzles for vapor recovery, conventional fueling, truck and high volume, farm and commercial, and convenience stores. To learn more, visit www.husky.com.

Challenges

- Implement data integration on the production line.
- Use radio frequency (RF) gun scanners to track inventory movement.
- Improve the quality of customer-order-related documents.
- Allow online customer inquiries.
- Improve customer and employee satisfaction with the order-entry process.
- Offer greater flexibility to users for how they use and view the system.
- Implement greater compliance with customer and regulatory requirements.

Benefits

- Improved decision-making, gained visibility into customer orders and status, and improved scheduling with plant floor data integration.
- Increased productivity, enhanced material tracking on the shop floor, and eliminated keying errors with the use of RF gun scanners.
- Produced and delivered professional-looking internal and external documents.
- Provided customers with a web interface that allows them to view order status, which increased customer satisfaction.
- Boosted customer and employee satisfaction with improved order-entry accuracy.
- Customized applications and screens for each department and user.
- Gained better compliance with customer and regulatory requirements by providing revision and serial number control.

“Husky uses Infor XA to beat customer expectations and optimize productivity. Infor XA on the IBM i platform is a rock-solid investment for our company.”

—Brad Baker, Executive Vice President, Husky Corporation

641 Avenue of the Americas New York, NY 10011 800-260-2640 infor.com

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